

# **Exchange Agreement** for immersion suits

Immersion suit servicing has never been more convenient!



It is time to take action!

10 years ago, SOLAS Reg. III/32.3 made it mandatory for commercial vessels to carry immersion suits for all persons on board.

Meanwhile, it's been over 12 years since IMO Reg. MSC/Circ.1114 was enforced requiring immersion suits to be serviced every 3 years - and suits 10 years or older even more frequently.

With many of the suits acquired a decade ago now bound to hit the 10-year servicing hurdle, shipowners face important decisions with the aim to remain compliant, and maintain a high level of safety!

## What's included in the agreement?

Instant turnaround at pier, no hidden costs, no risks, no waiting

Always have fully compliant and safe suits on board

Available at 85 key ports around the world

And much more...

### **Essentially shipowners face three options:**



**Keep the existing suits** - and have them serviced more frequently.

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Replace the existing suits - and upgrade to the latest technology while 'resetting' the servicing cycle.



**Enter an exchange program** - and eliminate all the suit servicing hassle!

# Introducing the VIKING Exchange Agreement for immersion suits

While servicing or replacing the old immersion suits are both viable solutions to the 10-year challenge, VIKING also offers a third and very advantageous alternative

- the VIKING Exchange Agreement!

Part of the VIKING Shipowner Agreement concept, Immersion Suit Exchange enables shipowners to simply swap suits bound for periodical servicing with freshly serviced, vacuum-packed units with valid certificates, directly at pier - for a fixed fee per suit.

This way, you are sure to always have safe and fully compliant suits on board, with no need to worry about any of the traditional servicing hassles.

Choose freely from our 85 convenient exchange ports around the world without ever having to consider fluctuating costs. No matter where your exchange is conducted, the fee stays the same. VIKING will even handle the notification and schedule of your exchange for when the vessel is in port.

Because the exchange only requires one transaction, you will save 50% on transportation costs to the exchange site. And if you bundle immersion suit exchange with your Shipowner Agreement liferaft servicing, transportation is entirely free of charge.

Handling service for your immersion suits has never been easier!

### A whole suite of benefits

- ✔ Always have fully MSC.1114 compliant suits on board
- 100% hassle free servicing. Instant turnaround at pier with no hidden costs, risks or waiting
- Customizable contract period with flexible exit options
- Benefitting from an unmatched global service network of 260 stations and 24 stock points, suit exchange is available in 85 key ports at shipping hotspots around the world
- VIKING guarantees high quality, uniform servicing in accordance to MSC.1114. You don't just get a new certificate, but suits that can save lives when it matters
- Convenience in relation to MSC.1047 with only visual inspection of the vacuum bag required
- Eliminates the need to consider on board servicing, including how to secure proper testing, drying, repacking and documentation
- ✔ One free training suit for each vessel
- ✓ No freight charges when combined with a VIKING Shipowner Agreement liferaft contract

### Quality immersion suits from a world-leading manufacturer

VIKING has been a trusted manufacturer of quality protective clothing for more than 25 years.

The VIKING Exchange Agreement concept includes the popular SOLAS approved immersion suits PS2014 (Neoprene) and the top-of-theline PS5006 (PU coated Nylon).



#### VIKING LIFE-SAVING EQUIPMENT

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