# PON POWER SCANDINAVIA

Your supplier of quality products with modern technology, engineered to match your business; and a service operation to keep it running. That is what we call forward thinking!

Erik Hass, Commercial Manager











# **CONSISTENT QUALITY IS YOUR BEST PROTECTION**

With Pon Power Scandinavia as your partner in business, you make an investment in your own sustainable growth.

Thanks to years of experience, with a foundation of positive results, it makes me proud that our history traces back to as far as 1865. Based on that experience, we supply reliable yet innovative solutions, always with the environmental aspects in mind.

Since we are thoroughbred entrepreneurs, just like you, we never stand still. We take pride in standing by you and your business day in and day out.

My promise to you is to continuously add value - at each step. I keep that promise through a firm belief that to optimise your operational efficiency, we need to pay close attention to detail in each phase of the process - adding that extra touch to our portfolio of capable products.

For you that means enhanced quality and increase in cost efficiency - in the long term.

Trond Skaufel Managing Director

# THE POWER TO KEEP YOUR BUSINESS RUNNING NOW AND IN THE FUTURE

Pon Power is your authorized Caterpillar dealer, providing you with top quality solutions with Cat and MaK engines as a sound and reliable power source. We partner with you in selecting the absolute best power solution to fit your needs, as we assist you through all planning, engineering and commissioning phases. You can rest assured that as our customer you are secure well into the future in terms of reliability, quality and adherence to emission regulations.

We also provide upgrades of existing power solutions to make sure that your current Cat or MaK installation is modified to future demands.

# Built for it - whenever and wherever

#### INDUSTRIAL



Our industrial products are used in a wide variety of machines in agriculture, forestry and mining; and common for all is the requirement for endurance. Our product line of highspeed and medium-speed industrial engines range from 8 - 6,100 bkW, being the widest power range in the industry.

#### **MARINE**



Within the maritime business, industries from fishing through offshore support to cargo vessels are powered by Cat and MaK engines and serviced by Pon Power, and have been so for many years. We supply vessels with propulsion or auxiliary power with output from 5 kW to 16,800 kW and diesel generator sets from 10 kVA to 20.160 kVA.

#### **OIL AND GAS**



In the offshore oil and gas business your requirements for documentation are particularly high and we are ready to fulfil your needs. We supply customized total solutions, whether it is for pumping, compression, power generation or any other form of auxiliary, main or emergency power ranging from 6.4 to 16,800 kW.

#### **ENERGY**



Combined heat and power plants, data centers and hospitals among other things rely on our energy solutions — for continuous power or for emergency power in the most critical situations. We supply diesel and gas generator sets ranging from 6.4 to 16,200 kW, uninterruptible power supplies, automatic transfer switches and electrical switchgears along with the support you need.

# **ADDING VALUE TO EVERY STEP IN THE PROCESS**

Pon is one of the largest family-run businesses in the Netherlands, employing almost 13,000 people in over 250 branches across 27 countries. Our strong brands call for determined and visionary people, and we make sure that professional and personal development is an integrated part of the daily business.

That is how we stay connected with technological developments as well as keep our experience and knowledge in the company for years and years.

The Scandinavian organisation, working across borders and across professions, enables a high level of synergy. In order to assist the entire organisation in the best possible way and to have a strong presence where the market requires it, our skilled teams are available locally. Experience shows that this is where they are needed.



In my view, the engine itself only represents 50 percent of the total value we deliver.

Ingvald Johannessen, Operational Sales Manager

# THIS IS HOW WE TAKE CARE OF YOUR JOURNEY



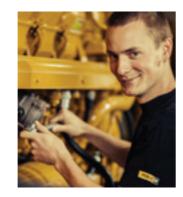
#### **SALES & ENGINEERING**

When you consider a new power supply, our sales consultants within your specific business area will guide you in selecting the perfect solution for you, with the capacity you need, in the installation you need it and prepared for future requirements. Our consultants work closely with project engineers in our technical department who will safeguard that the construction, systems and components are designed to match.



#### **PROCUREMENT**

Our supply chain team ensures that we collaborate with the best possible suppliers as regards quality, timeliness and price, so that your total solution is the best possible solution you can find — at the time we have promised it.



### **COMMISSIONING**

When the time comes to start up your engine, our skilled commissioning engineers are in place. They check that all systems and components are tested and operating according to your requirements before handing you the keys



#### WARRANTY

We are certain that our products and services will live up to your standards. Because things do not always turn out as planned, our warranty department will take good care of any claims according to guidelines. We will get you back in operation as soon as possible and we will handle the paperwork afterwards, quickly and thoroughly.



#### **SERVICE & PARTS**

Throughout the lifetime of your engine, we are by your side making sure that the service and parts provided are of the necessary quality and available when you need them. Our service programs are flexible and designed to fit any operation and need. Our parts department will provide you with our extensive variety of spare parts within 24 hours, and usually even faster.

# **SAFELY HOME - EVERYONE, EVERY DAY**

Our commitment to quality, environment, health and safety is a part of our daily operations throughout Pon Power Scandinavia.

#### SAFETY:

Keeping you and our service team safe when operating a Pon Power solution is our highest priority. Thus, safety is a historically integrated part of our organisation, processes and services. That ensures that our products fulfil the highest possible functional and operational standards in whatever context they operate, under safe conditions.

#### QUALITY:

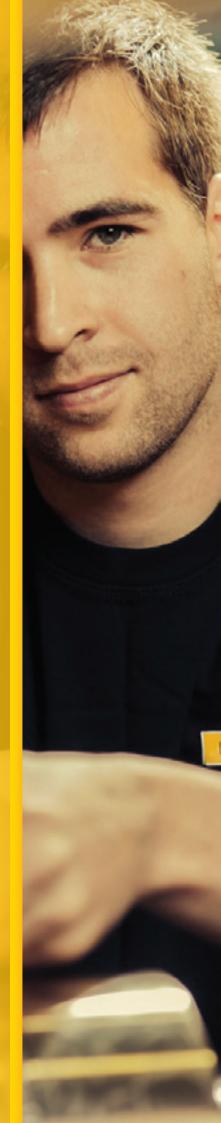
In order to safeguard consistent and reliable deliveries and a constant level of professionalism, our processes are managed and maintained via a prioritized quality management system. We work with continuous improvements in both processes and products so we remain efficient and a technological forefront.

#### **ENVIRONMENT:**

As a supplier of power solutions and related services, we take our environmental responsibility seriously. We are committed to thinking green whenever possible in all our solutions, services and administrative processes, and to measuring our progress continuously.

#### **CERTIFICATIONS:**

Our certifications are the evidence of our common mindset focusing on continuous improvement. We are certified according to several standards: ISO 9001, ISO 14001, OHSAS 18001, ISO 17025 and the Caterpillar Marine Service Assessment (MSA). Furthermore we are pre-qualified by Achilles, Startbank and Sellicha.





**Ballerup**, Denmark Esbjerg, Denmark Lindø, Denmark **Oslo**, Norway Bergen, Norway **Ålesund**, Norway Karmøy, Norway Sandnes, Norway Göteborg, Sweden

#### **SERVICE WORKSHOPS**

**Lindø**. Denmark **Esbjerg**, Denmark Oslo, Norway Sandnes, Norway Gällivare, Sweder Boden, Sweden Borlänge, Sweden **Eslöv**, Sweden Karlstad, Swede Kiruna. Sweden Gunnilse, Swede Linköping, S Upplands Väsby, Sweden Östersund, Swed

# BALTIC MARINE CONTRACTORS

ELEKTROMATIK Örnsköldsvik, Sweden

# **CATERPILLAR AND PON POWER**

Pon Equipment and Pon Power were the first Caterpillar dealers appointed outside the USA. We have represented the brand in Scandinavia since 1930 in Norway, 1939 in Sweden and 1967 in Denmark. The expertise gained through working with the engines and servicing all types of installations is priceless, and it has made us a strong and trustworthy partner for Caterpillar. We take pride in representing Caterpillar; a unique brand that is more than just an engine. Not only for us, but also for you as our customer. Therefore, we are proud to serve your engines, enabling you to keep your business running.

# **LOCAL PRESENCE - GLOBAL ACCESS**

With customers spread across Scandinavia, we are obliged to secure necessary expertise in all corners of our countries. We have built a network of great expertise and reliability around our products and services. With a workforce of specialized service technicians and several authorized sub-dealers with service technicians located in your vicinity, we can guarantee exceptional operational reliability within the region. Through an intense focus on foreseeing your needs, we are determined to serve through innovation, continuous improvement and with a sense of urgency no matter where needed. You receive operational reliability on a global scale, as we guarantee a direct link to Caterpillar's global service network.



To learn more about our service partners, visit our website www.pon-cat.com

# **BALTIC MARINE CONTRACTORS**

In 2006 Pon Power Scandinavia was granted the MaK dealership in the Baltic States. As we acquired Baltic Marine Contractors (BMC) in 2008, the MaK and the navigation divisions were combined for an even stronger market presence and an ability to provide customers with a wider offering – in terms of both products and knowledge. We work closely with BMC, with a strong focus on the MaK service competence and capacity as well as coordinating the continuous development of the navigational and electrical



To learn more about BMC, please go to their website www.balticmarine.net

# **ELEKTROMATIK POWER GENERATION**

Elektromatik Power Generation has been a part of the Pon organisation since 2003. In 2014 they were separated out as a subsidiary to Pon Power Scandinavia under the realization that Elektromatik now carries out work on a project basis – with an even wider product range, whilst maintaining the knowledge, support and service link to the Pon Power Scandinavia organisation.



To learn more about Elektromatik, please go to their website www.elektromatik.se

We are there for you, making sure your needs are taken care of. Anders Erikason, Workshop Mechanic





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## **VISIT OUR WEBSITE:**

www.pon-cat.com

#### **WE ARE CERTIFIED BY:**









#### **PRE-QUALIFIED BY:**









