

YOUR SERVICE PROVIDER

PON POWER SCANDINAVIA



Protecting your investment, now and in the long run!



KEEPING YOUR POWER RUNNING

On and on and on and...

YOUR SERVICE PROVIDER

Each installed power supply has an essential function and specific needs. No matter what your specific needs are, the starting point for us is always the same: to keep your Cat & MaK power product in optimum condition at the lowest possible cost, without compromising the reliability of the engine performance.

A Cat or a MaK engine is a high-quality, reliable source of power that is designed to perform and, above all, to keep on performing. Whether it's for propelling a ship or driving a generator, you need to be able to rely on it. At Pon Power Scandinavia we are dedicated to ensuring this operational continuity and we are continuously improving our service offerings and support, based on your feedback and your operational criteria.

When you need support, you can rely on us to deliver complete solutions, wherever you are. Our targeted training of technicians, together with our experience of servicing your engines in the field, has led to the highest competences in Caterpillar's electronics and control systems.



"When you choose our power solutions, we take your trust seriously, and we commit ourselves to providing you with comprehensive support for both Cat and MaK engine brands"

YOUR PARTS PROVIDER

Getting the right part at the right time and place can be crucial to your operation. That is why we always have a man on duty to take your parts order. You can even order your Cat parts online at your own convenience via the PartStore.

Most of the spare parts, we deliver, originate from Caterpillar's own warehouse in Grimbergen, Belgium. The spare parts warehouse at Grimbergen covers an area of 110,000 m2 and has around 430 employees. More than 300 tonnes of spare part consignments leave Grimbergen for Caterpillar dealers throughout Europe every day.

Each individual component in a Caterpillar engine is designed and manufactured to achieve the greatest possible durability, the best possible availability of service and even designed for a second life. We understand that normal engine operation subjects components to extreme stress and temperatures. Design and manufacturing techniques are continuously improved to ensure that you get state-of-the-art new and remanufactured parts every time.

THIS IS HOW WE SECURE YOUR BUSINESS



SERVICE & PARTS - IN CONTEXT

Throughout the lifetime of your engine, we are by your side making sure that service and parts provided are of the necessary quality and available when you need them. Our service programs are flexible and designed to fit any operation. All based on your engine data and operation.



KEEPING YOU UP - TO SPEED

Our parts and supply chain team ensures that you have original spare parts available anywhere in the world, within 24-hours. We can even supply engine training to teach you and your crew the use and maintenance of your Pon Power products to maximize performance in your operation.



READY & CAPABLE

We have more than 100 service technicians, all authorized by Caterpillar to know any detail of your engines. You can count on us, everywhere you go, as we provide world-wide service for internationally operating customers. Service 24/7/365.



CLOSE CAN BE CRUCIAL

There is always an authorized Cat Service Partner in your vicinity, as we cooperate with workshops all over Scandinavia. You always receive operational reliability on a global scale, as we guarantee a direct link to Caterpillar's global service network.



GETTING IT RIGHT

We are certain that our products and services will meet your standards. Because things do not always turn out as planned, our warranty department will take good care of any claims according to guidelines.

CUSTOMER SERVICE AGREEMENT

Different operations, different needs - we cover them all.

SERVICE OFFERINGS

What you need, where and when you need it.



CSA - SERVICE LEVELS

Since we launched the first Customer Service Agreement (CSA) structure in 2009 we have learned a lot from you and we have developed our concepts further based on your feedback. Sign up for a customized service agreement in Service Levels. The range covers every operational profile, from basic maintenance to a total care agreement.

We take care of your journey!

FLEX



'Flex' gives flexibility and freedom to run your business your way. We'll take care of the essentials to keep you running and provide you with the comforts you need. That's what we call keeping things simple.

CONTROL



'Control' provides you with all support and knowledge needed to keep your business up and running. Pon Power is your knowledgeable and reliable partner, helping you to get a grip on even the largest service jobs.

PERFORMANCE



'Performance' provides you with a complete monitoring system and the right advice to optimise TCO and fleet efficiency. Pon Power is your partner to get the most out of your Cat power solution. That's what we call forward thinking.

TOTAL CARE



'Total Care' takes over the operational management and shares responsibilities over your engines. Our fully guaranteed maintenance and monitoring service provides you with the guarantees needed. Whatever happens, we are there for you.

POWER PORTAL

Feedback from our customers revealed a need for a tool that could enhance operational control and control cost. Thus we launched our online Power Portal in 2014. Through this tool we support you in minimizing your operational risk by monitoring the condition of your engines on a regular basis. For engines placed offshore you can monitor the engines' condition onshore. This will help us to help you – and it will help you to plan your maintenance and budget years ahead. Register via your Account Manager. The CSA Power Portal makes the cooperation between you and Pon Power more flexible, and our future communication will be simplified by the easy use and easily made adjustments.

Easy and convenient for any operation.

REMANUFACTURED PARTS - A sustainable solution

Remanufacturing is more than rebuilding. It is returning engines and components to their original performance specifications through the use of state-of-the-art salvage techniques, strict reuse guidelines, advanced manufacturing systems, and unequaled quality control.

FILTER - A filter is not just a filter

The consistent quality of Cat Filters is your best protection because when you see inside a Cat Filter, the difference is clear. The advanced design features found in Cat Filters combine to deliver maximum filtration efficiency and the protection you need to get the most out of your power supply.

ELECTRICAL SERVICE - Prevent the unexpected

Our electrical department is specialized in preventing the unexpected by conducting: Generator control and PLCs, switchboard service/relay tests, generator service SRO-SCADA systems, thermography and vibration measurements.

SOS - Pre-failure options are less costly than post-failure repairs

An SOS analysis provides the quickest, most exact and most reliable picture of what is happening inside your engine. The analysis provides the opportunity to test all of the fluids, including engine oil, transmission and drive line oils, hydraulics oils, and coolant.

NAPIER - Authorized Napier Turbocharger Service Centre

We are your authorized Napier Turbocharger Service Centre. Our specialized service engineers have completed extended Napier training courses, which makes us qualified to carry out overhaul and balancing of your Napier turbochargers.

THERMAMAX - Are you worried about safety?

We have teamed up with Thermamax engine insulation covers to reduce the outer surface temperature of Cat engines and to prevent fire, if fuel or oil lines are leaking or spraying towards critical temperature areas or engine components.

ENGINE TRAINING - Maximize the performance of your engine

To meet your specific training requirements we offer both standard and tailor-made courses that teach you and your crew the use and maintenance of your Cat products, because your product investment pays even greater dividends, when it is put to skillful and safe use.

WARRANTY - The greatest reliability for you

It is our responsibility to safeguard our own and Caterpillar's warranty conditions. You receive best-quality products and, therefore, we offer warranties on all of our products. You are also guaranteed warranties on the service carried out by our technicians.

Contact us for an informal talk on how we can support your operation!

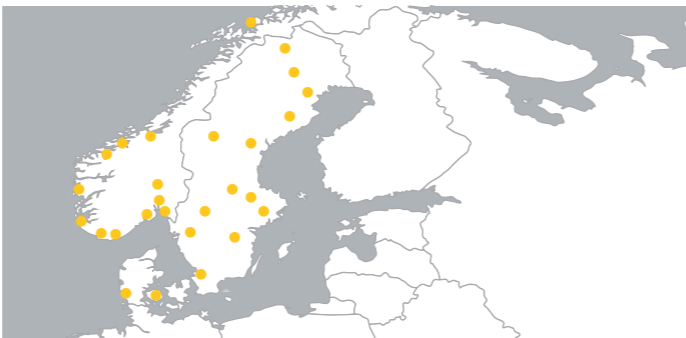
SERVICE NETWORK 24/7/365

Worldwide with Caterpillar’s global service network



PON POWER OFFICES

The locations of our sales and administration offices are connected with our long-standing history, as these initial locations were close to our customers’ main locations as well as being close to people with the right skills, and whom we wanted to be part of our organization. As we have grown together, we have built competences in our easily accessible and central locations, and we are keeping track of where we will be needed in the future.



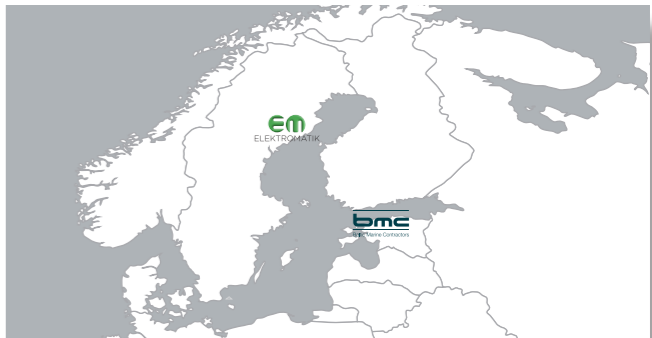
SERVICE WORKSHOPS

Having the right man with the right tools close to your operation saves time and money for both of us. Some of our administrative and sales locations also offer workshop competences – in other cases we have built separate workshops in those locations of most benefit to our customers. The expert competences in each location are based on the local needs and all are, of course, authorized by Caterpillar.



SERVICE PARTNERS

With customers spread across Scandinavia, we are determined to secure necessary expertise in all corners of our countries. To complement our workforce of specialized service technicians, we have created a network of several authorized sub-dealers with service technicians located in your vicinity. We have you covered.



SUBSIDIARIES

To offer you as broad a service scope as possible, we work very closely with our subsidiaries Baltic Marine Contractors in the Baltic States and Elektromatik in Sweden.

Baltic Marine Contractors not only support us with service competence and capacity on the MaK brand, but have remarkable skills in navigation equipment and electrical services.

Elektromatik in Sweden supports us with service of operating Caterpillar and MaK engines in Sweden, and are also experts in creating solutions for emergency power needs.

FOR DETAILED INFORMATION ON OUR LOCATIONS, PLEASE SEE SEPARATE CONTACT SHEET OR GO TO www.pon-cat.com

LOCAL PRESENCE

Pon Equipment and Pon Power were the first Caterpillar dealers appointed outside the USA. We have represented the brand in Scandinavia since 1930 in Norway, 1939 in Sweden, and 1967 in Denmark. The expertise gained through working with the engines and servicing all types of installations is priceless, and it has made us a strong and trustworthy partner for Caterpillar.



GLOBAL ACCESS

We take pride in representing Caterpillar; a unique brand that is more than just an engine. Not only for us, but also for you as our customer. Therefore, we are proud to serve your engines, enabling you to keep your business running. You receive operational reliability on a global scale, as we guarantee a direct link to Caterpillar’s global service network.

PON POWER SCANDINAVIA

Pon Power is the distributor of Cat® and MaK™ engines and generators in Scandinavia and the Baltics. We sell and service Cat in Norway, Denmark, Sweden, the Faroe Islands and Greenland, and for the MaK brand we cover all Nordic countries.

We offer complete systems throughout the product spectrum with propulsion power or auxiliary power output from 5 kW to 16,000 kW and diesel generator sets from 13.5 kVA to 17,460 kVA, which are mainly used as propulsion and auxiliary engines, primary power or emergency power. In addition, we offer engines for fire-fighting pumps and cranes for offshore installations.

At Pon Power, we have built a network with great expertise and reliability around our products and services. We are certified according to several standards: ISO 9001, ISO 14001, OHSAS 18001, ISO 17025 and the Caterpillar Marine Service Assessment (MSA). Furthermore, we are pre-qualified by Achilles, Startbank and Selliha. In other words, we do all in our power to be a reliable partner representing quality and security.

CATERPILLAR

Caterpillar is the world's leading manufacturer of diesel and natural gas engines, generator sets, construction and mining equipment, industrial turbines and power to combined heat and power plants. Pon Power's collaboration with Caterpillar and our industrial owners offers our customers security through its professional global network.

PON HOLDINGS

Pon Holdings is a family-owned Dutch group. Pon Holdings has a group of 50 branches in 11 countries, employing approximately 10,000 people. Pon Holdings has a long-term strategy and puts its customers and business partners at the centre of attention. This strategy is of course continued by Pon Power Scandinavia.



DENMARK

phone: +45 36 88 01 00

fax: +45 36 88 01 01

power.dk@pon-cat.com



NORWAY

phone: +47 23 17 05 00

fax: +47 23 17 05 01

power.no@pon-cat.com



SWEDEN

phone: +46 31 69 65 00

fax: +46 31 69 65 01

power.se@pon-cat.com



VISIT OUR WEBSITE:

www.pon-cat.com

WE ARE CERTIFIED BY:



PRE-QUALIFIED BY:



© 2014 Caterpillar. All Rights Reserved. CAT, CATERPILLAR, their respective logos, "Caterpillar Yellow," the "Power Edge" trade dress as well as corporate and product identity used herein, are trademarks of Caterpillar and may not be used without permission.

